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Franchising World

**SECTION:** Pg. 104(1) Vol. 39 No. 1 ISSN: 1041-7311

**ACC-NO:** 158621440

**LENGTH:** 1036 words

**HEADLINE:** Franchises creating opportunities for veterans: more than 600 military veterans have transitioned to become franchise business owners;  
**FWFOCUS:** HONORING AMERICA'S VETERANS

**BODY:**

The International Franchise Association honors veterans by offering them financial incentives to become business owners through the association's Veterans Transition Franchise Initiative program, known as VetFran. Presently, 238 IFA-member franchise systems are providing these financial incentives. To date, More than 600 veterans in 48 states have acquired franchises this way and nearly 160 sales are in various stages of negotiation.

The program was designed to allow maximum flexibility. Each company may determine its own incentive. The association requests that incentives be in the form of discounts or similar reductions that will lower the amount of up-front cash necessary.

VetFran has been honored by the U.S. Dept. of Veterans Affairs with a Support Sector Champion Award for expanding business opportunities for veterans, and the agency recently renewed its official Memorandum of Understanding with IFA to jointly promote the program. Details about the program and the participating companies are available at [www.franchise.org](http://www.franchise.org).

Veterans also receive free entry to IFA trade shows where they can view many business options, meet with company representatives and attend the "Franchising 101 for Veterans" seminar. The next available show, the Franchise Expo South, will be conducted Jan. 19-21 at the Miami Beach Convention Center.

VetFran Participating Companies Include:

@WORK Franchise	1-2-3 Fit	4Refuel Canada, LTD
@WORK HelpingHands Services	1-800 Water Damage 1-800-DRYCARPET	AAMCO Transmissions ACTION International
@Work Medical Services	1-800-DryClean, LLC	Advanced Maintenance
@WORK Personnel Services	1-800-GOT-JUNK?	AIM Mail Centers

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Aire Serv Heating & Air Conditioning	CGI International	DreamMaker Bath & Kitchen by Worldwide
All American Specialty Restaurants	Checkers Drive-In Restaurants	Dunkin' Donuts
Allegra Print & Imaging	Chem-Dry	Dunn Bros Coffee
Alta Mere Window Tinting and Auto Alarms	Child I.D. Franchise Corp.	Duraclean International
Alternative Board	Children's Orchard	Edible Arrangements Int'l
American Leak Detection	Cinnabon International	EmQuest
American Poolplayers Association	The Cleaning Authority	EnergyCraft Systems
American Prosperity Group	Closet Tailors	The Entrepreneur's Source
American Ramp Systems	CM IT Solutions	EntryPoint
AmeriSpec	The Coffee Beanery, Ltd	Exovations
Andy OnCall Franchising	Cold Stone Creamery	Expense Reduction Analysts
Armstrong McCall, LP	College Nannies & Tutors Development	Expense Reduction Consulting
ATL International	Color Glo International	Expetec Corp.
A Sweet Beginning Wedding Consulting & Event Planning	Colors on Parade	Express Personnel Services
Bark Busters	ComForcare Senior Services	ExxonMobil Corp.
Baskin-Robbins	Comfort Keepers	FACES
Batteries Plus	Computer Renaissance	Fantastic Sams *
Bearclaw Coffee Co.	ComputerTots/Computer Explorers	Fastframe USA
Big 0 Tires	Concerto Networks	Figaro's Italian Pizza
Bounce U	Cookies by Design	Filta Group
Brightscape Investment Centers	Coverall Cleaning Concepts	Flicko's Video Workshop
Budget Blinds	Creative Colors International	FOCUS Brands
Camp Bow Wow	Crestcom International Ltd.	Foot Solutions
Candy Bouquet International	Critter Control	Friendly Computers
Cardsmart Retail Corp.	Cruise Holidays	Furniture Medic
Cartridge World	CruiseOne	Geeks On Call America
Case Handyman Services, LLC	Daily Grind Unwind	Glass Doctor
	DataPreserve	Gold's Gym International
	Doodycalls	Gotcha Covered Blinds
	Dream Dinners	Grins 2 Go
		Grout Doctor Global Franchise Corp.

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The Growth Coach	Lemon Tree Family Hair Salon	Navis Logistics Network
Gymboree Play & Music	Lentz USA Service Center	Netspace
Handyman Connection	Liberty Tax Service	New York NY Fresh Dell
Handyman Matters	Link Staffing Services	Omni-Kleen Ltd.
Happy & Healthy Products	Little Caesars Enterprises	Online Outpost Licensing Corp.
Happy Tails Dog Spa	MaggieMoo's International	OpenWorks
Heidi's Brooklyn Dell Restaurants	Maid Brigade	OurTown
HMA Franchise Systems	MaidPro	Out2.com
Hobby]own USA	Marble Slab Creamery	Outdoor Lighting Perspectives
Home Franchise Concepts	Marco's Pizza	OXXO Care Cleaners
Home Helpers	Matco Tools	The Painting Pros
Home Instead Senior Care	Maul Wowi Franchising	Pak Mail
HomeTask Handyman Service	Max Muscles Sports Nutrition	Papa Gino's/D'Angelo Sandwich Shops
HomeVestors of America	Meineke Car Care Centers	Parcel Plus
Homewatch International	Merlin 200,000 Mile Shops	Parker Finch Management
HoneyBaked Ham Co. and Cafe	Merry Maids	Pauls Professional Window Washing
i9 Sports	Midas International Corp.	Pet Butler
Inspect-it 1st Property Inspection	Mile High Karate, LLC	The Philly Franchising Co.
Instant Tax Service	Milex Tune-Up and Brakes	Pillar to Post
INTERIORS by Decorating Den	Molly Maid	Pita Pit
Island Ink-Jet Systems	Money Mailer, LLC	Planet Beach Franchising Corp.
Jet-Black International	MonitorClosely.com	Positive Changes Hypnosis
Juice It Up Franchise Corp.	Moving Solutions Franchise, LLC	Postal Connections
KidzArt	Mr. Appliance	PostalAnnex+
Kitchen Tune-Up	Mr. Electric	PostNet International Franchise Corp.
Kwik Kopy Business Centers	Mr. Handyman	Precision Tune Auto Care
Labor Finders International	Mr. Rooter Plumbing	Proshred Franchising Corp.
Lawn Doctor	Mr. Transmission	Purified Water To Go
Learning Express	MTO Cleaning Service	PuroSystems
	Multistate Transmissions	
	Nationwide Floor & Window Coverings	

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Rainbow International Restoration and Cleaning	Spicy Pickle Franchising, LLC	Verlo Mattress Factory Stores L.L.C.
Ritter's Frozen Custard	Sport Clips	Virginia Barbeque Franchise Co.
Rolly Pollies International	Spring-Green Lawn Care Corp.	Vocelli Pizza
Salad Creations of America	Sunbelt Business Advisors	We're Rolling Pretzel Co.
Sarah Adult Day Services	Synergy HomeCare	West Sanitation Services
Screenmobile Corp.	Talent Tree	WIN Home Inspection
SealMaster Franchise Group	TeamLogic IT	WineStyles
Sears Carpet & Air Duct Cleaning	Togo's Eatery-MTC Management	Winfree Systems, LLC
Sell4Free Real Estate Systems	Travel Lines Express Franchise Group	Wing Zone Franchise Corp.
The ServiceMaster Co.	TruePresence, LLC	Wireless Zone
Siegel Capital, LLC **	TruFoods	Woody's Chicago Style
Signs Now	TSS Photography	WSI Internet
Snap-on Tools	TurboHaul	ZOUP! Systems
Snappy Auctions	Two Men And A Truck International	* Selected states available
Snelling Staffing Services	The UPS Store	** Non-Franchise
SuperCoups	Valpak	Updated December 2006
Sparkle International	Vanguard Cleaning Systems	<b>LOAD-DATE:</b> February 6, 2007
Spherion Corp.		

